

For: Mega Sales Consulting

Contact: Valdez Lasartemay 916-201-1985

AVAILABLE FOR INTERVIEW

WHAT YOU CAN LEARN FROM SALESPEOPLE ABOUT PERSUASION AND CHANGING PEOPLE'S MINDS

With all the communication devices available today we are still horrible at getting our message across to our kids, our spouses, employees and customers. My attorney told me the majority of the grievances he litigates are because of misunderstandings. Children constantly complain about not being understood. The divorce rate is well over 50% and the top two reasons are poor finances and communication.

The answer is to model the best communicators in the world. The ones whose livelihood depends on being heard! You can learn simple techniques for how to be more persuasive and influential using the methods successful salespeople use! Forget about the shoddy images of sales people you see in the movies and on TV. We all know sales experts who never make you feel you are being sold; these are people who are incredibly helpful. These master communicators never make you question whether they have your best interests at heart because you know they know what you like. You don't bother shopping around because they have earned your trust.

Valdez will tell your audience...

- The number one communication problem and why the cure is so rare we all have and ignore the most
- How to deepen any relationship fast
- How this one change in perspective can eliminate mountains of stress
- What major benefit you gain by evaluating your communication style
- Taking the stress out of negotiations
- The proverbial communication magic trick
- How to absolutely ruin your influence
- Ego management techniques that keep you sane
- How to bridge the cultural gap in communications
- The truth about making Compromises
- And more...

Bio: Valdez Lasartemay is a communication expert and sales and marketing strategist helping salespeople market, promote and position themselves in the marketplace.

Contact by email; Valdez@SalesSocrates.com and phone 916-201-1985

Get the FREE Report "3 Massive Mistakes Even Smart People Make" at www.SalesSocrates.com